

Face-to-Face Courses

CAPE TOWN | DURBAN | JOHANNESBURG | STELLENBOSCH

COURSE NAME	PRICE incl VAT	REGION	DURATION	STARTING DATE
ADVANCED MANAGEMENT				
Executive Development Programme	R129 500	CPT	18 days over 3 SB	1 June
Senior Management Development Programme	R85 200	CPT intake 1	15 days over 3 SB	9 March
Senior Management Development Programme	R85 200	CPT intake 2	15 days over 3 SB	11 May
Senior Management Development Programme	R85 200	CPT intake 3	15 days over 3 SB	8 June
Senior Management Development Programme	R85 200	CPT intake 4	15 days over 3 SB	5 October
Senior Management Development Programme	R85 200	JHB intake 1	15 days over 3 SB	30 March
Senior Management Development Programme	R85 200	JHB intake 2	15 days over 3 SB	8 June
Senior Management Development Programme	R85 200	DBN	15 days over 3 SB	1 June
Management Development Programme	R58 850	CPT intake 1	10 days over 2 SB	24 February
Management Development Programme	R58 850	CPT intake 2	10 days over 2 SB	4 May
Management Development Programme	R58 850	CPT intake 3	10 days over 2 SB	25 May
Management Development Programme	R58 850	CPT intake 4	10 days over 2 SB	22 June
Management Development Programme	R58 850	CPT intake 5	10 days over 2 SB	26 October
Management Development Programme	R58 850	JHB intake 1	10 days over 2 SB	9 March
Management Development Programme	R58 850	JHB intake 2	10 days over 2 SB	18 May
Management Development Programme	R58 850	JHB intake 3	10 days over 2 SB	22 June
Management Development Programme	R58 850	JHB intake 4	10 days over 2 SB	31 August
Management Development Programme	R58 850	DBN intake 1	10 days over 2 SB	4 May
Management Development Programme	R58 850	DBN intake 2	10 days over 2 SB	13 July
New Managers' Development Programme	R28 600	CPT intake 1	5 days	23 March
New Managers' Development Programme	R28 600	CPT intake 2	5 days	11 May
New Managers' Development Programme	R28 600	CPT intake 3	5 days	20 July
New Managers' Development Programme	R28 600	CPT intake 4	5 days	14 September
New Managers' Development Programme	R28 600	CPT intake 5	5 days	26 October
New Managers' Development Programme	R28 600	JHB intake 1	5 days	20 April
New Managers' Development Programme	R28 600	JHB intake 2	5 days	6 July
New Managers' Development Programme	R28 600	JHB intake 3	5 days	14 September
New Managers' Development Programme	R28 600	DBN	5 days	18 May
COACHING				
Coaching Skills for Managers	R20 600	CPT	3 days	20 May
Essentials of Coaching	R66 400	CPT	13 days over 3 SB	20 April
ENTREPRENEURSHIP				
Young Minds	R54 800	STB	10 months	4 February
FINANCIAL MANAGEMENT				
Financial Management for Non-financial Managers	R19 990	CPT	4 days	11 August
Financial Management for Non-financial Managers	R19 990	JHB	4 days	4 May
GENERAL MANAGEMENT				
Management Programme for NPOs	R3 750	CPT	5 days	25 May
POSTGRADUATE PREPARATION				
Doctoral Research Training Programme	R18 500	CPT	5 days	27 July
PROJECT MANAGEMENT				
Project Management	R21 500	CPT	4 days	13 July

COURSE NAME	PRICE incl VAT	REGION	DURATION	STARTING DATE
STRATEGY AND INNOVATION				
Master Class in Resolving Strategic Complexity	R12 700	CPT	2 days	4 May
Master Class in Resolving Strategic Complexity	R12 700	JHB	2 days	4 June
Master Class in Innovation and Design Thinking	R12 700	CPT	2 days	1 June
Master Class in Innovation and Design Thinking	R12 700	JHB	2 days	30 July
Master Class in Scenario Planning	R12 700	CPT	2 days	11 August
Master Class in Scenario Planning	R12 700	JHB	2 days	27 August
Master Class in Strategy Execution	R12 700	CPT	2 days	7 September
Master Class in Strategy Execution	R12 700	JHB	2 days	1 October

ABBREVIATIONS:

CPT – Cape Town
DBN – Durban

JHB – Johannesburg
STB – Stellenbosch

Prices and dates were correct at time of printing and are subject to change. Prices include VAT.

Online Courses

COURSE NAME	PRICE incl VAT	ONLINE PARTNER	DURATION	STARTING DATE
CUSTOMER CENTRICITY				
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	4 February
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	10 March
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	7 April
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	5 May
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	9 June
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	7 July
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	11 August
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	8 September
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	6 October
Customer Centric Management: Principles and Practices	R12 990	Masterstart	6 weeks	10 November

FINANCIAL MANAGEMENT

Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	4 February
Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	10 March
Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	7 April
Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	5 May
Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	9 June
Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	7 July
Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	11 August
Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	8 September
Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	6 October
Business Finance: Principles and Practices	R11 990	Masterstart	7 weeks	10 November

GENERAL MANAGEMENT

Business Management Fundamentals	R14 990	Masterstart	10 weeks	4 February
Business Management Fundamentals	R14 990	Masterstart	10 weeks	10 March
Business Management Fundamentals	R14 990	Masterstart	10 weeks	7 April
Business Management Fundamentals	R14 990	Masterstart	10 weeks	5 May
Business Management Fundamentals	R14 990	Masterstart	10 weeks	9 June
Business Management Fundamentals	R14 990	Masterstart	10 weeks	7 July
Business Management Fundamentals	R14 990	Masterstart	10 weeks	11 August
Business Management Fundamentals	R14 990	Masterstart	10 weeks	8 September
Business Management Fundamentals	R14 990	Masterstart	10 weeks	6 October
Business Management Fundamentals	R14 990	Masterstart	10 weeks	10 November

HUMAN RESOURCES

Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	4 February
Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	10 March

COURSE NAME	PRICE incl VAT	ONLINE PARTNER	DURATION	STARTING DATE
HUMAN RESOURCES continued				
Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	7 April
Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	5 May
Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	9 June
Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	7 July
Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	11 August
Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	8 September
Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	6 October
Human Resource Management: Principles and Practices	R14 990	Masterstart	10 weeks	10 November

LEADERSHIP

Leadership Fundamentals	R14 990	Masterstart	9 weeks	4 February
Leadership Fundamentals	R14 990	Masterstart	9 weeks	10 March
Leadership Fundamentals	R14 990	Masterstart	9 weeks	7 April
Leadership Fundamentals	R14 990	Masterstart	9 weeks	5 May
Leadership Fundamentals	R14 990	Masterstart	9 weeks	9 June
Leadership Fundamentals	R14 990	Masterstart	9 weeks	7 July
Leadership Fundamentals	R14 990	Masterstart	9 weeks	11 August
Leadership Fundamentals	R14 990	Masterstart	9 weeks	8 September
Leadership Fundamentals	R14 990	Masterstart	9 weeks	6 October
Leadership Fundamentals	R14 990	Masterstart	9 weeks	10 November
Women in Leadership	R13 990	GetSmarter	8 weeks	4 February
Women in Leadership	R13 990	GetSmarter	8 weeks	7 April
Women in Leadership	R13 990	GetSmarter	8 weeks	9 June
Women in Leadership	R13 990	GetSmarter	8 weeks	11 August
Women in Leadership	R13 990	GetSmarter	8 weeks	6 October

MARKETING

Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	4 February
Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	10 March
Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	7 April
Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	5 May
Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	9 June
Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	7 July
Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	11 August
Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	8 September
Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	6 October
Marketing Management: Principles and Practices	R14 990	Masterstart	10 weeks	10 November

OPERATIONS AND SUPPLY-CHAIN

Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	4 February
Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	10 March
Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	7 April
Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	5 May
Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	9 June
Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	7 July
Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	11 August
Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	8 September
Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	6 October
Operations Management: Principles and Practices	R14 990	Masterstart	11 weeks	10 November
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	4 February
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	10 March
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	7 April
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	5 May
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	9 June
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	7 July
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	11 August
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	8 September
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	6 October
Supply Chain Management Fundamentals	R14 990	Masterstart	10 weeks	10 November

POSTGRADUATE PREPARATION

MBA Essentials	R25 900	GetSmarter	15 weeks	4 February
MBA Essentials	R25 900	GetSmarter	15 weeks	7 April
MBA Essentials	R25 900	GetSmarter	15 weeks	9 June
MBA Essentials	R25 900	GetSmarter	15 weeks	11 August
MBA Essentials	R25 900	GetSmarter	15 weeks	6 September

COURSE NAME	PRICE incl VAT	ONLINE PARTNER	DURATION	STARTING DATE
PROJECT MANAGEMENT				
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	4 February
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	10 March
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	7 April
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	5 May
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	9 June
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	7 July
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	11 August
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	8 September
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	6 October
Project Management: Principles and Practices	R 16 990	Masterstart	12 weeks	10 November

RISK MANAGEMENT

Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	4 February
Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	10 March
Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	7 April
Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	5 May
Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	9 June
Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	7 July
Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	11 August
Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	8 September
Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	6 October
Risk Management: Principles and Practices	R 13 990	Masterstart	12 weeks	10 November

SYSTEMS ANALYSIS

Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	4 February
Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	10 March
Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	7 April
Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	5 May
Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	9 June
Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	7 July
Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	11 August
Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	8 September
Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	6 October
Business and Systems Analysis: Principles and Practices	R 15 990	Masterstart	12 weeks	10 November

USB-ED's online courses presented in partnership with:



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Please download full programme information from
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